

# There's always a solution. To all your career needs.

The third largest Private Sector Bank of the country, Axis Bank, started operations in 1994. Already having a nationwide network of 1042 branches and 4474 ATMs in 643 cities and towns, we have now embarked on an ambitious network expansion programme that envisages the opening of 400 branches in 2010-11. This includes opening 100 Rural Branches as a part of our newly launched Rural Banking Initiative. To meet this expansion, Axis Bank is looking for professionals from the banking, financial services and related industries. If you are looking out for an opportunity to drive your career on the road to success, we welcome you onboard.

## For Branch Banking in Metro/ Urban Centres

**Branch Head - Grade: AVP/ Sr. Manager** (Job Code - BH): Head of a medium-sized branch of the Bank with business development as the prime focus or as the Head of operations of a large branch • Should be fully conversant with all aspects of branch operations and also have working knowledge of credit and foreign exchange • Should have at least 9-10 years of experience in a decision making position in a reputed bank.

**Branch Operations Head - Grade: Sr. Manager/ Manager** (Job Code - OH): Manage the operations of a medium-sized branch including business development • Should be conversant with all aspects of branch operations • Knowledge of credit and foreign exchange will be an added advantage • Minimum 6 years of relevant experience in a reputed bank is required.

**Branch Ops Team Member - Grade: Sr. Manager/ Manager/Dy. Manager** (Job code - BO1): As an operations official at the branch, must be fully conversant with day-to-day banking operations, extend excellent customer service and sell bank products • At least 2-3 years of relevant experience in a reputed bank is required.

**Branch Ops Team Member - Grade: Asst. Manager** (Job Code - BO2): As a front office functionary, interact with customers for all their banking related needs • Communicate fluently in English and the local language with them • Those with experience in the financial sector will be preferred • Fresh Graduates and MBAs from reputed colleges can also apply.

**Branch Sales Manager - Grade: AVP/Sr. Manager/ Manager/Dy. Manager** (Job Code - BSM): Achieve the Branch Sales Budgets by managing the daily activities of the Branch Sales Team • Also generate leads for new business and customers through periodic sales promotion activities • Must be abreast with KYC guidelines and other compliance requirements and keep pace with market trends and competitor offerings • Minimum 4 years of Sales and Team handling experience, preferably in the area of Retail Banking, is a must.

**Relationship Manager Priority Banking - Grade: Manager/ Dy. Manager/Asst. Manager** (Job Code - PRM): Acquire, develop and strengthen relationships with affluent customers through effective relationship management and financial assistance • Will involve upselling, cross-selling, and providing regular market information to customers and ensure superior customer service • Must have 2-3 years experience in Banking industry, preferably in managing the affluent segment • MBA (Mktg.) from reputed colleges will be preferred.



## For Branch Banking in Semi-Urban/ Rural Centres

**Branch Head - Grade: Sr. Manager** (Job Code - BHR): Head of a new branch in a semi-urban or rural centre with business development as the prime focus • Should be fully conversant with all aspects of branch operations, have team leading capability and also have knowledge of agri credit • Minimum 6 years of relevant experience in a reputed bank is required • Knowledge of local language will be preferred.

**Operations Head - Grade: Manager** (Job Code-OHR): As an Operations Head in a new semi-urban or rural branch, must be fully conversant with banking procedures and capable of extending excellent customer service and selling bank products • At least 3-4 years of relevant experience in a reputed bank is required • Knowledge of local language will be preferred.

**Branch Ops Team Member - Grade: Officer** (Job Code - OFR): As a front office functionary interact with customers for all their banking related needs and communicate fluently in the local language with them • Those with experience in the financial sector will be preferred • You will be posted in a new branch in a semi-urban or rural centre • Fresh Graduates and MBAs can also apply.

## For Corporate Banking Operations (CBO)

**CBO Official - Grade: AVP/Sr. Manager/Manager** (Job Code - CBO): Handle Borrowal Accounts of Large & Mid-Corporates/ SME and Corporate Agri and ensure proper documentation and compliance of sanctioned terms, security creation, credit administration and monitoring • In addition, must also handle non-fund based advances, bills discounting and resolving all audit queries • Graduates with minimum 1-4 years of relevant experience required • JAIIB/CAIIB/MBA (Finance)/CA will be given preference.

**Minimum educational qualification for all positions is graduation in any faculty from a recognised university. A good academic track record and computer literacy is essential in all cases. Salary and perquisites will match the best in the industry.**

**How to apply:** For applications, detailed Job Descriptions, location of openings and faster response, please visit our website <http://axisbank.cnkrpo.com> and apply online. In case you are unable to do so, please send your resume to [axisbank@cnkrpo.com](mailto:axisbank@cnkrpo.com) mentioning Job Code in subject line. [www.axisbank.com](http://www.axisbank.com)

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